

**MAHINDRA LIFESPACE DEVELOPERS LIMITED**

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5<sup>TH</sup> FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

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**Recording of discussion with Analysts, Brokers or Institutional Investors**

Date of the meeting	November 24, 2017
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Safe Enterprises: 1. Mr. Kuntal Goel, Head - Investments 2. Mr. Sandeep Chopra, Vice President - Investments
Company Representatives	1. Mr. Jayantt Manmadkar – Chief Financial Officer 2. Mr. Sumit Kasat – General Manager, Corporate Finance and Investor Relations 3. Mrs. Ruchika Jain – Manager, Data Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	<ol style="list-style-type: none"> <li>1. Brief company overview, our business verticals, projects in pipeline, expansion plans, new launches and new projects.</li> <li>2. Company's aspiration &amp; strategy going forward in each business vertical and focused target markets.</li> <li>3. Capital allocation between residential and integrated cities &amp; industrial clusters (IC&amp;IC) business, rationale behind IC&amp;IC business.</li> <li>4. Discussion on strategic partnerships with International Finance Corporation (IFC) for Industrial parks &amp; HDFC Capital for Affordable Housing platform and their benefits.</li> <li>5. Walkthrough the financials of MLDL and its subsidiaries, especially on net worth and debt levels.</li> </ol>
Any other comments	No