

**MAHINDRA LIFESPACE DEVELOPERS LIMITED**

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5<sup>TH</sup> FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

Tel: 6747 8600 /6747 8601 Fax: 2497 5084 Website: www.mahindralifespaces.com

**Recording of discussion with Analysts, Brokers or Institutional Investors**

Date of the meeting	August 31, 2018
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from First State Investments Singapore: 1. Mr. Vinay Agarwal – Director 2. Mr. Sreevardhan Agarwal – Analyst 3. Ms. Shivika Srimal – Analyst
Company Representatives	1. Mrs. Sangeeta Prasad – Chief Executive Officer 2. Mr. Jayantt Manmadkar – Chief Financial Officer 3. Mr. Sumit Kasat – General Manager, Investor Relations 4. Mrs. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	1. Brief overview on overall performance, recent progress, project portfolio, management focus area, forthcoming launches and new projects. 2. Implications of recent developments such as RERA, GST and changes in accounting principles (INDAS 115) on Indian real estate market. 3. Company's strategy and objectives going forward, focused target markets. 4. Discussion on recent strategic partnerships, key initiatives undertaken, expansion plans and land acquisition approach. Company to multiply its operations through strengthened BD team and effective new launches.
Any other comments	No