

**MAHINDRA LIFESPACE DEVELOPERS LIMITED**

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5<sup>TH</sup> FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

Tel: 6747 8600 /6747 8601 Fax: 2497 5084 Website: www.mahindralifespaces.com

**Recording of discussion with Analysts, Brokers or Institutional Investors**

Date of the meeting	May 03, 2018
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Kotak Mahindra AMC Ltd.: 1. Mr. Pankaj Tibrewal – Fund Manager, Equity Fund Management 2. Mr. Nalin Bhatt – Vice President, Equity Fund Management
Company Representatives	Mr. Sumit Kasat – General Manager, Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	<ol style="list-style-type: none"><li>1. Brief company overview, our business verticals, projects in pipeline, expansion plans, new projects and new launches.</li><li>2. Company's strategy going forward in each of our business verticals.</li><li>3. Experience in Residential and IC &amp; IC business - learning &amp; development, planning &amp; execution, cost of construction, sales of existing projects, demand potential, new projects and opportunities.</li><li>4. Overall industry sentiments, market demand and implications of GST and RERA for developers and customers.</li></ol>
Any other comments	No