

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	December 21, 2017
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Tata Investment Corporation Ltd.: 1. Mr. Amit Dalal, Executive Director 2. Mr. Shatayu Mehta, DGM, Investments
Company Representatives	1. Mr. Jayantt Manmadkar – Chief Financial Officer 2. Mr. Sumit Kasat – GM, Corporate Finance and Investor Relations 3. Mrs. Ruchika Jain – Manager, Data Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	1. Brief company overview, projects in pipeline, expansion plans, new projects and overall industry sentiments. 2. Company's strategy, management's focus area and land acquisition approach going forward in the residential business. 3. Experience in Affordable Housing - tenure, planning & execution, cost of construction, sales of existing projects, demand potential and new projects. 4. Walkthrough the financials of MLDL, especially on returns, networth and debt levels.
Any other comments	No