

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	13 th Jan2016
Type of meeting	One-on-one investor meeting
Attendees:	
Investor / Analysts Fund / Firm	Mr. Sandipan Pal, Vice President, Motilal Oswal Securities Ltd. Mr. Ihab Dalwai, Investment Analyst, ICICI Prudential Asset Management Company Limited
Company Representatives	Mr. Anuj Bindal, General Manager – Sales & Marketing, Mahindra World City Jaipur.
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<ul style="list-style-type: none"> • The investors were briefed about Mahindra World City Jaipur with regard to master plan, existing customers & their profile. • Appraised on our sustainable development philosophy and association with IGBC and C40. • In Mahindra World City Jaipur, we have received the approval for changing the product mix and increase the size of DTA. We are now working to bring this product to market. We have also initiated the process of converging all our sector specific SEZ into a multi-product SEZ so that we can cater to a wider range of industries. • While the number of enquiries from prospective customers has increased, the decision making process has become longer as customers are awaiting more clarity and action on key policy measures. .
Any other comments	No