

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5TH FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

Tel : 6747 8600 /6747 8601 Fax : 2497 5084 Website : www.mahindralifespaces.com

Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	2 nd Feb 2016
Type of meeting	One-on-one meeting
Attendees:	
Investor / Analysts Fund / Firm	<ol style="list-style-type: none"> 1) Dharisha Mirando – Stewart Investors 2) Amanda McCluskey – Stewart Investors 3) Oliver Campbell – Stewart Investors
Company Representatives	<ol style="list-style-type: none"> 1) Ms Anita Arjundas, Managing Director & CEO 2) Mr. Siddharth Bafna, Senior General Manager – Strategy and Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<ul style="list-style-type: none"> • The two pilot projects in affordable housing have been good learning. We have tested a lot of variables and to that extent we think there is a lot of rich information that we have today. We have acquired a new land parcel in Palghar for development of our third affordable housing project, with the intent of taking all of the learnings and developing a standardized product. We will wait for the ecosystem for affordable housing to stabilize before we take this business to scale. • RE Regulation bill will create a level playing field and a positive step towards customer centricity. However, the effectiveness will depend upon implementation at the State level. • Appraised them on our sustainable development philosophy and initiatives taken.
Any other comments	No