



MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	8th February 2017
Type of meeting	One-on-one Meeting
Attendees:	
Investor / Analysts Fund / Firm	1) Mr. Mohan Gundu – Stewart Investors 2) Mr. Jack Nelson – Stewart Investors
Company Representatives	1) Ms. Anita Arjundas – Chief Executive Officer 2) Mr. Jayant Manmadkar – Chief Financial Officer 3) Mr. Siddharth Bafna – Business Head – Industrial Clusters (West) and Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<ul style="list-style-type: none">• The Mahindra Group is a federation of many companies, and each sector defines its own aspirations, keeping the Mahindra philosophy in mind.• Our Mahindra World City projects cater to non-polluting industries and have a mix of both domestic and multi-national companies.• In the affordable housing segment, we have launched two pilot projects. We will wait for the ecosystem for affordable housing in India to stabilize before we take this business to scale.• Over the last few years, the company has built organizational capabilities across several departments and improved its internal processes and systems.
Any other comments	No