



# Mahindra Gesco

Ref No : SK/MGDL/36/2007

23<sup>rd</sup> January 07

**National Stock Exchange of India Limited**  
Exchange Plaza,  
Bandra Kurla Complex,  
Bandra (East), Mumbai 400051.

Fax No : 26598237/38  
E-Mail : [cc\\_nse@nse.co.in](mailto:cc_nse@nse.co.in)

Dear Sirs,

**Sub : Unaudited Financial Results of the Company for the third quarter ended on 31<sup>st</sup> December, 2006**

Please find enclosed a copy of the Unaudited Financial Results of the Company for the third quarter ended 31<sup>st</sup> December, 2006 taken on record by the Board at its meeting held on 23<sup>rd</sup> January, 07. These results will be published in the newspapers as per the requirement of the Listing Agreement.

A copy of the Limited Review Report of the Auditors will be sent to you in due course.

Thanking you,

Yours faithfully,  
For **Mahindra Gesco Developers Limited**

**Suhas Kulkarni**  
Company Secretary

Encl : a/a

REGD.  
OFFICE



**Mahindra Gesco Developers Ltd**, Mahindra Towers 5th Floor, Worli, Mumbai 400 018.  
Tel: (022) 2492 9353/ 54. Fax: (022) 2497 5084. Website: [www.mahindragesco.com](http://www.mahindragesco.com)

# Mahindra Gesco Developers Limited

Registered Office :- 5th Floor, Mahindra Towers, Worli, Mumbai - 400018

## Unaudited Financial Results for the Quarter Ended 31st December 2006

(Rs. in Lakhs)

	Quarter ended 31 st December		Nine months ended 31 st December		Year ended 31st March	
	2006 (Unaudited)	2005 (Unaudited)	2006 (Unaudited)	2005 (Unaudited)	2006 (Audited)	
Income from Operations	4,179	3,114	12,149	7,870	12,114	12,114
Other Income	308	10	352	130	184	184
<b>Total Income</b>	<b>4,487</b>	<b>3,124</b>	<b>12,501</b>	<b>8,000</b>	<b>12,298</b>	<b>12,298</b>
Cost of Construction	2,472	1,961	7,644	4,566	7,302	7,302
Operating Expenses	401	334	1,153	991	1,358	1,358
Staff Cost	178	121	491	455	639	639
Other Expenditure	194	189	575	485	701	701
<b>Total Expenditure</b>	<b>3,245</b>	<b>2,605</b>	<b>9,863</b>	<b>6,497</b>	<b>10,000</b>	<b>10,000</b>
<b>Gross Profit before Depreciation, Interest, Taxation</b>	<b>1,242</b>	<b>519</b>	<b>2,638</b>	<b>1,503</b>	<b>2,298</b>	<b>2,298</b>
Depreciation	62	56	163	165	228	228
Interest (net) (Refer Note 1)	71	77	418	246	321	321
<b>Profit before tax</b>	<b>1,109</b>	<b>386</b>	<b>2,057</b>	<b>1,092</b>	<b>1,749</b>	<b>1,749</b>
Provision for Current Tax	74	36	223	102	167	167
MAT Credit eligible for set off	-	-	-	-	(147)	(147)
Provision for Deferred Tax	85	98	264	276	629	629
<b>Profit after Tax</b>	<b>950</b>	<b>252</b>	<b>1,570</b>	<b>714</b>	<b>1,100</b>	<b>1,100</b>
Paid-up Equity Share Capital (Face Value of Rs. 10 each)	3,703	3,103	3,703	3,103	3,103	3,103
Reserves (excluding revaluation reserves)						9,676
Basic Earnings per Share (Rs.) (not annualised)	2.61	0.81	4.78	2.30	0.51	0.51
Diluted Earnings per Share (Rs.) (not annualised)	2.57	0.81	4.73	2.30	0.51	0.51
Aggregate of Non Promoter shareholding						
Number of shares	19,962,224	13,962,224	19,962,224	13,962,224	13,962,224	13,962,224
Percentage of holdings	54%	45%	54%	45%	45%	45%

**Reporting of Segment wise Revenue, Results & Capital Employed**

(Rs. in Lakhs)

	Quarter ended 31 st December		Nine months ended 31 st December		Year ended 31st March	
	2006 (Unaudited)	2005 (Unaudited)	2006 (Unaudited)	2005 (Unaudited)	2006 (Audited)	2006 (Audited)
<b>1 Segment Revenue</b>						
a) Operating of Commercial Complexes	296	288	899	863	1,144	1,144
b) Projects, Project Management and Development	3,762	2,717	10,896	6,691	10,546	10,546
c) Others	121	109	354	316	424	424
<b>TOTAL</b>	<b>4,179</b>	<b>3,114</b>	<b>12,149</b>	<b>7,870</b>	<b>12,114</b>	<b>12,114</b>
<b>2 Segment Results</b>						
a) Operating of Commercial Complexes	123	128	438	371	472	472
b) Projects, Project Management and Development	1,121	689	2,798	1,821	2,755	2,755
c) Others	32	20	71	48	70	70
<b>TOTAL</b>	<b>1,276</b>	<b>837</b>	<b>3,307</b>	<b>2,240</b>	<b>3,297</b>	<b>3,297</b>
Less : Other unallocable expenditure (net)	96	374	832	902	1,227	1,227
Less : Interest (net) (Refer Note 1)	71	77	418	246	321	321
<b>Profit/ (Loss) before Tax</b>	<b>1,109</b>	<b>386</b>	<b>2,057</b>	<b>1,092</b>	<b>1,749</b>	<b>1,749</b>
<b>3 Capital Employed</b>						
a) Operating of Commercial Complexes	2,193	2,260	2,193	2,260	2,153	2,153
b) Projects, Project Management and Development	41,789	19,600	41,789	19,600	20,739	20,739
c) Others	127	94	127	94	155	155
<b>TOTAL</b>	<b>44,109</b>	<b>21,954</b>	<b>44,109</b>	<b>21,954</b>	<b>23,047</b>	<b>23,047</b>
<b>Notes:</b>						
	Quarter ended 31 st December		Nine months ended 31 st December		Year ended 31st March	
<b>1</b>	2006 (Unaudited)	2005 (Unaudited)	2006 (Unaudited)	2005 (Unaudited)	2006 (Audited)	2006 (Audited)
Interest Expenses	84	100	463	327	437	437
Less :- Interest Income	(13)	(23)	(45)	(81)	(116)	(116)
Interest (Net)	71	77	418	246	321	321
<b>2</b>	Investors Complaints received and disposed off during the quarter ended December 31, 2006					
	Nos					
	Complaints pending at the beginning of the quarter					
	NIL					
	Complaints received during the quarter					
	2					
	Disposal of the complaints					
	2					
	Complaints lying unresolved at the end of the quarter					
	NIL					

3 Since the nature of activities being carried out by the Company is such that profits / losses from certain transactions do not necessarily accrue evenly over the year, results of a quarter may not be representative of profits / losses for the year.

4 Utilisation of proceeds of QIP Issue made during the quarter :

	<u>Rs lakhs</u>
Proceeds from Issue ( 60 lakhs equity shares @ Rs. 800 per equity share )	48,000
<u>Utilisation</u>	
Repayment of borrowings	25,750
Purchase of Land	6,514
Issue Expense *	1,102
Investments in Debt Schemes of Mutual Funds	14,634
Total	<u>48,000</u>

\* The expenditure incurred in connection with the QIP issue amounting to Rs. 1,102 lakhs has been adjusted against the Share Premium Account in accordance with the provisions of the Companies Act, 1956.

5 Having regard to the inherent nature of business, income from long term projects undertaken and / or financed by the Company are based on management estimates on which reliance is placed by the auditors as these are of a technical nature, as commented by the auditors in their Report.

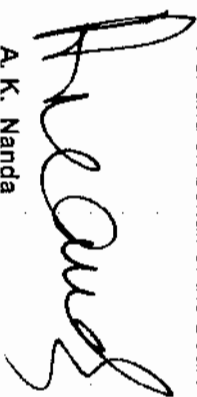
6 The Company had allotted 37,80,000 warrants on August 4, 2006 to the promoters under chapter XIII of Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 on the terms and conditions approved by the members at the 7th Annual General Meeting held on July 21, 2006. The warrant holders have an option to convert the warrants into equal number of equity shares of face value of Rs. 10/- each at a price of Rs. 528/- each any time within 18 months from the date of allotment. Pursuant to the aforesaid Guidelines, the warrant holders have paid 10 % of the price on the date of allotment and the balance would be payable when the options are exercised.

7 During the quarter, the Company has received a demand notice from the Income tax department for Rs. 731 lakhs, for which the company is in the process of filing an appeal with the appellate authorities.

8 The above results for the period ended 31st December 2006, which have been subjected to a 'Limited Review' by the auditors of the Company as per clause 41 of the Listing Agreement with Stock Exchanges, have been taken on record by the Board of Directors of the Company at its meeting held on 23rd January 2007.

9 Figures relevant to the previous periods have been rearranged wherever necessary.

For and on behalf of the Board



A. K. Nanda  
Vice Chairman

Mumbai : January 23, 2007